

REPORT ON SINGLE-SOURCE CONTRACTS

In general, the Airport Authority's procurement of goods and services will be awarded following a competitive process. Exceptions to this policy may be made in the circumstances described in the list below. The persons with the appropriate signing authority will state in writing upon what grounds the exception is being made.

Reasons* for exceptions:

1. The goods or services are of a proprietary nature or there is only one qualified supplier
2. The urgency of a safety, security or critical operating need so requires
3. In compliance with a product, services or equipment standardization program
4. When the supplier has satisfactorily performed previous related services that provided a cost saving
5. The supplier has been awarded a contract for a similar product or service by the Airport Authority as the result of a competitive process within the previous five years.

In keeping with our policy of being transparent, we publish the list of goods and services costing more than \$ 142,547 (\$100,000 in 2000 dollars) which were not awarded based on a competitive process during 2020. The table below reports \$ 27,953,321 in single source contracts, 4.5% representing of the total goods and services purchased in 2020.

23 contracts for a total of \$27 million

- 5 contracts coded as 1: proprietary nature
- 4 contracts coded as 2: safety, security or critical operating need
- 6 contracts coded as 3: product, service or equipment standardization
- 2 contracts coded as 4: performed previous related services that provided a cost saving
- 6 contracts coded as 5: competitive process within the previous five years

Contract Value	Contractor	ASR Published Description	Multiple Year?	Reason*
147,958	Cisco Systems Canada Co.	IT Support Services	N	1 - Goods/services proprietary to supplier
187,797	PCL Constructors Westcoast Inc.	Construction	N	2 - Urgency of a safety/security or critical operating need
210,000	Kerr Wood Leidal Associates Ltd.	Construction	N	5 - Supplier previously awarded a contract for a similar product/service as the result of a competitive process within the previous five (5) years.
211,900	Coast Industrial, Maintenance and Machine Ltd.	Operation Services	N	2 - Urgency of a safety/security or critical operating need
237,677	Vanderlande Industries Canada Inc.	Design Services	N	3 - Standardization to existing products/services
273,468	Kasian Architecture Interior Design and Planning Ltd.	Design Services	N	2 - Urgency of a safety/security or critical operating need

Contract Value	Contractor	ASR Published Description	Multiple Year?	Reason*
280,629	Vanderlande Industries Canada Inc.	IT Support Services	N	1 - Goods/services proprietary to supplier
319,000	Bruel & Kjaer EMS Inc.	Equipment	Y	3 - Standardization to existing products/services
360,000	Lafarge Canada Inc.	Construction	Y	1 - Goods/services proprietary to supplier
370,800	Accipiter Radar Technologies Inc.	IT Support Service	Y	1 - Goods/services proprietary to supplier
402,504	Kasian Architecture Interior Design and Planning Ltd.	Design Services	N	5 - Supplier previously awarded a contract for a similar product/service as the result of a competitive process within the previous five (5) years.
413,671	Induperm	Equipment	N	3 - Standardization to existing products/services

Contract Value	Contractor	ASR Published Description	Multiple Year?	Reason*
439,000	Francl Architecture	Design Services	N	5 - Supplier previously awarded a contract for a similar product/service as the result of a competitive process within the previous five (5) years.
449,500	Studio One Architecture Inc.	Design Services	N	5 - Supplier previously awarded a contract for a similar product/service as the result of a competitive process within the previous five (5) years.
471,178	Etro Construction Ltd.	Construction	N	3 - Standardization to existing products/services
500,000	InterVistas Consulting Inc.	Consulting Services	Y	3 - standardization to existing products/services
769,824	Bruel & Kjaer EMS Inc.	Equipment	Y	3 - Standardization to existing products/services
930,000	Chantry Corporation Ltd.	Equipment	Y	4 - Existing satisfactory Supplier that provided a cost saving

Contract Value	Contractor	ASR Published Description	Multiple Year?	Reason*
993,973	Graham Construction & Engineering, LP	Construction	N	3 - Standardization to existing products/services
1,145,590	Coast Industrial, Maintenance and Machine Ltd.	Operation Services	N	4 - Existing satisfactory Supplier that provided a cost saving
2,336,157	Glidepath Systems Ltd.	Construction	N	5 - Supplier previously awarded a contract for a similar product/service as the result of a competitive process within the previous five (5) years.
3,000,000	Jacob Bros. Construction Inc.	Construction	N	5 - Supplier previously awarded a contract for a similar product/service as the result of a competitive process within the previous five (5) years.
12,811,900	Coast Industrial, Maintenance and Machine Ltd.	Operation Services	N	2 - Urgency of a safety/security or critical operating need