VANCOUVER INTERNATIONAL AIRPORT AUTHORITY

CONCESSION APPLICATION FORM

This form may be completed and submitted by persons who wish to make known their interest in concession opportunities at Vancouver International Airport. The Authority might from time to time refer to the information submitted. The Authority does not by accepting this information undertake to do so, or undertake any duty or liability to applicants or prospective operators or proponents.

Not every applicant will be invited to participate in opportunities. For obvious reasons, we prefer experienced operators with a good track record and with suitable financial strength and stability. This will initially be assessed based on the information supplied in this form. We reserve the right to ask for additional information and clarification.

Thank you for your interest in Vancouver International Airport.

Have you applied to the Vancouver International Airport Authority before? Yes ☐ No ☐

Part 1 – applicant identification and basic information

Operating Name: _____

Are you a third party representing this company? Yes ☐ No ☐

Contact person completing this form: _____

Position Title: _____

Mailing Address: _____

_____ Postal Code: _____

Telephone: _____ Fax: _____

Website: _____

Email Address: _____

Part 2 – experience and track record - narrative

Provide narrative describing experience and track record: _____

_____

_____

_____

_____

Part 3 – experience and track record – current and past operations

Complete the table below, for operations owned by applicant:

	Address	Operating Name	Merchandise, Products and Services	Name of landlord, and contact information
Location 1:				
Location 2:				
Location 3:				

Additional information: _____

_____

_____

_____

Part 4 – retail / concession concept proposed for YVR

For a retail / concession concept you would propose for operation at the Airport:

Describe proposed merchandise, products and services:
Provide narrative description of the concept:

Part 5 – financial strength and stability

Please tell us about your financial strength and financial record. *Provide narrative:*

_____

_____

_____

_____

You may provide banking / financial references if you would like.

Part 6 – caliber of operator / operation

Please tell us what you perceive to be your strengths, and any special attributes you would bring as a prospective operator and tenant at the Airport. *Provide narrative:*

_____

_____

_____

_____

_____ _____

Signature Date

_____

Print name

Please e-mail the completed form to:

Concession_Opportunities@yvr.ca

If you have any questions, please call (604) 303-3447

See also “FAQ Concession Opportunities”.